

About NAPSLO

NAPSLO (National Association of Professional Surplus Lines Offices, Ltd.) is a national association founded in 1975 to support the Surplus Lines segment of the insurance industry.

NAPSLO provides networking, regulatory, legislative and educational activities on behalf of more than 1,500 member locations across the United States, Canada and England.

Surplus Lines Insurance

Surplus Lines is a segment of the specialty insurance industry that provides coverage for risks that cannot be placed with standard insurance carriers (e.g. aviation, transportation, product or medical liability, professional liability, construction, industrial, or commercial risks).



The ability to accommodate a wide variety of risks allows the surplus lines market to act as a complement to the standard insurance market. Often called the “safety valve” of the insurance industry, Surplus Lines fills the need for coverage in the marketplace by insuring those risks that would otherwise not be protected.

Each risk may require a different underwriting approach. The unusual and unique nature of this business makes it creative and challenging.

“The knowledge gained through the NAPSLO Internship program will always be beneficial no matter what marketplace the interns choose.” Charles Hedrick, AIM - 1996

Contact NAPSLO

Need more information on the NAPSLO Internship program or Surplus Lines Insurance?

To view a detailed slide show about the industry, NAPSLO, and the Surplus Lines marketplace, visit the internship section of the NAPSLO website.

National Association of Professional
Surplus Lines Offices, Ltd.
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(888) 446-7414 - Toll Free
(816) 741-5409 - Fax

Web site: www.napslo.org
Email: internship@napslo.org



NAPSLO Summer Internship Program



INSURANCE & RISK MANAGEMENT MAJORS:



**Explore an exciting career
in the Surplus Lines
industry with a NAPSLO
summer internship**

*Surplus Lines is one of the
fastest growing and most
dynamic segments of the
Property & Casualty insurance
industry, insuring risks that
cannot be placed in the
standard market*

APPLY TODAY!!!

The NAPSLO Internship

This summer internship program offers nine weeks of hands-on experience in the Surplus



Lines industry working with a NAPSLO member insurance company and a NAPSLO member insurance broker.

A comprehensive schedule is worked out with each host to ensure that Interns learn all aspects of the business. Successful Interns often have permanent employment opportunities before the internship is complete.

The program was founded in 1981 to attract new talent to the industry. Surplus Lines is a dynamic and exciting specialty segment of the insurance industry.

Application Requirements

Program open to current college Juniors and Seniors. The program accepts Insurance, Risk Management or Actuarial Science majors only.

Applicants must provide:

- Application (available on-line)
- Two letters of recommendation
- Current resume
- College transcript



Visit the NAPSLO website (www.napslo.org) for an on-line application or contact NAPSLO to request information (see back panel).

"My experience as a NAPSLO intern was the single greatest event in my business career." Todd Lanham - 1998

Flexible Start Date

Internships start shortly after summer break begins. Interns work with a NAPSLO committee member to determine the exact beginning and end date for each host. NAPSLO Interns will spend five weeks with a NAPSLO company member and four weeks with a NAPSLO wholesale broker member.

Program Requirements

NAPSLO interns work 40 hours per week and are required to write two papers during the Internship. Papers are based on questions provided by the committee and the experience with each host.

Location

NAPSLO Interns are placed with member firms across the United States. Locations vary each year based on host response.

Recent host locations include:

Dallas, TX
Chicago, IL
Richmond, VA
Atlanta, GA
Kansas City, MO
Scottsdale, AZ
Cincinnati, OH
Boston, MA
Franklin Lakes, NJ

Intern Compensation

- Salary \$500/week from each host
- Stipend of \$500 for incidental expenses
- NAPSLO pays housing, airfare and/or travel expenses related to the Internship

Learn the Business!



Each host is unique in the types of surplus lines business that they specialize in. Time spent in each department will vary depending on the firm's specialty.

Rotate Through Various Departments

Accounting	Marketing
Administration	Office Operations
Brokerage	Policy Processing
Claims	Regulatory Procedures
Data Processing	Reinsurance
Finance/Investment	Underwriting
Human Resources	

Earn an Internship to London or Bermuda!

Selected Interns are invited to NAPSLO's Annual Convention in the fall. Activities include a reception with the NAPSLO Board of Directors, various networking opportunities with NAPSLO members, and an interview with the Internship Committee to determine the recipient of an additional three week internship in London or Bermuda the following summer.



Application Deadline is December 1st!